



TOWN OF MILTON, VERMONT 05468-3205

Department of Public Safety • 43 Bombardier Road • 802-891-8025

Request for Proposal for Type I Ambulance

Town of Milton Rescue Department

Posted: October 1, 2020

Due: October 21, 2020

Introduction

The Town of Milton Rescue Department is seeking to purchase one (1) new Type I modular ambulance on a 2020 – 2021 Ford F550 diesel engine with a 193” WB, 4X2 chassis with an approved ambulance prep package.

Proposal Due Date

Written proposals are due by 3 pm on October 21, 2020 and may be sent via:

US Mail or in person– Town of Milton Department of Public Safety, 43 Bombardier Road, Milton, VT 05468

Email – mfoody@miltonvt.gov

Submittals that are not received on or before the specified deadline will not be accepted and will be returned unopened. All questions may be sent to Michaela Foody at mfoody@miltonvt.gov no later than October 15.

Proposal Guidelines

Responsible bidders shall review items listed below in this RFP and provide the Town of Milton Rescue Department with the below list of features at a minimum. If there is an item in this RFP the bidder cannot perform, the bidder shall mark “No” under the specifications list and document that item in the Exceptions and Equivalents Section, along with why that cannot be provided and what the bidder can provide in its place to accomplish the same need. Town of Milton Rescue Department will evaluate each exception and explanation for each exception by each bidder. Return all pages of this RFP and required attachments with bid submission.

Proposal Evaluation

The Town of Milton Rescue Department reserves the right to consider proposals for up to 150 days after receipt thereof, and further reserves the right to reject any or all proposals in whole or in part, negotiate with one or more bidders on bids, waive any defects, informalities, and minor irregularities to accept exemptions to these specifications and make such awards or act otherwise as it alone may deem in its best interest. While price will contribute to decision making, it will not be the sole factor in the choice. The Town of Milton Rescue Department reserves the right to request follow up information or clarification from vendors.

Limitation of Liability

The Town of Milton Rescue Department assumes no responsibility or liability for costs incurred by parties responding to this Invitation to Bid or responding to any further requests for interviews, additional data, etc., prior to the issuance of the contract.

Rejection and Acceptance of Proposals

The Town of Milton Rescue Department reserves the right to reject any or all submittals and to compare the relative merits of the respective responses. The selection process is as follows:

1. Issuance of RFP: October 1, 2020
2. Vendor submittals due: October 21, 2020 at 3:00 pm
3. Review Team evaluates submissions: October 21, 2020 at 3:00 pm to November 2, 2020
4. Vendor approval, negotiations, execute professional services agreement: November 2020

Dates are subject to change.

Public Records

Any and all records submitted to the Town of Milton Rescue Department, whether electronic, paper, or otherwise recorded, are subject to the Vermont Public Records Act. The determination of how those records must be handled is solely within the purview The Town of Milton Rescue Department. All records considered to be trade secrets, as that term is defined by subsection 317(c)(9) of the Vermont Public Records Act, shall be identified, as shall all other records considered to be exempt under the Act. Particular records, pages or section which are believed to be exempt must be specifically identified as such and must be separated from other records with a convincing explanation and rationale sufficient to justify each exemption from release consistent with Section 317 of Title 1 of the Vermont Statutes Annotated.

Condition of Bids

The Town of Milton Rescue Department is looking for only the highest quality equipment that meets our specifications. Bidders are asked to bid only the product of the highest level of quality represented by that bidder.

Specifications

Delivery time frame of the new vehicle will weigh heavily in the determination of the award bid. The delivery schedule submitted by Bidders and agreed upon by the Purchaser shall automatically become binding upon the successful Bidder. The Town of Milton Rescue Department is requiring a delivery within a maximum of 250 days from date of award of bid.

Does your bid comply? Yes _____ No _____

The primary manufacturer shall submit proof it is a ‘member in good standing’ with the Ambulance Manufacturers Division of the National Truck Equipment Association (NTEA).

Does your bid comply? Yes _____ No _____

Bid must meet the latest KKK specifications adopted by Vermont EMS rule.

Does your bid comply? Yes _____ No _____

Bidders shall supply at least one (1) complete set of drawings, descriptive literature, and complete specifications covering the products offered.

Does your bid comply? Yes _____ No _____

Chassis:

- 2020 or 2021 Ford F550 4x2 (diesel) with Ambulance Prep Package
- 193” Wheel Base with Dual Rear Wheels
- Automatic Transmission
- 4-wheel Disc Breaks with ABS
- Liquid Spring Suspension
- Rear Mud Flaps
- Aluminum Diamond Plate Running Boards
- Dual Map Lights
- Tilt Steering Wheel and Cruise Control
- Electric Windows and Door Locks
- Keyless Remote Entry
- Cruise Control
- AM/FM Stereo Clock Radio
- Leather Seats
- Rubber or Plastic Removable Floor Mats
- Heated and Power Adjustable Mirrors
- Daytime Running Lights

Does your bid comply? Yes _____ No _____

Module:

- Dimensions:
 - Overall Vehicle Length not to exceed 310"
 - Module Length 169" (+/- 5")
 - Ride Height 112" (+/- 2")
 - Width 98" (+/- 2")
 - Interior Headroom: 72" (+/- 2")
- Seamless Body Construction
- One-Piece Exterior Side Panels
- One-Piece Roof
- Seamless Body Openings
- Lower Body Rub Rails
- Rear Step Bumper with Flip-up Center Section

Does your bid comply? Yes _____ No _____

Warning System / Scene Lighting:

- **General**
 - Mini LED Clearance / Marker Lights around Module
 - LED Running Board Lights (each side)
- **Front**
 - Two Whelen 700 LED Mounted in Grill
 - Two Siren Speakers Mounted in Bumper
 - Six Red, One White (center) Whelen 900 Super LED Warning Lights across the top
 - One Tomar Emitter Mounted Front Center
 - Headlight Flashers
- **Sides**
 - Two Whelen 700 Red Super LED Lights, placed midline body (1 each side)
 - Four Whelen 900 Red Super LED Warning Lights (2 each side)
 - Four Whelen 900 24-Diode LED Scene Lights (2 each side)
- **Rear Top**
 - Four Whelen 900 Red Super LED with Clear Lens (2 each side of doors)
 - Two Whelen 900 24-Diode LED Load Lights (above each door, wired to turn on in reverse)
 - One Whelen 900 Amber Super LED with Clear Lens (center)

- **Rear Bottom**

- Two Whelen 600 LED Brake / Tail (1 each side)
- Two Whelen 600 LED Turn Arrows (1 each side)
- Two Whelen 600 LED Back-Up

Does your bid comply? Yes _____ No _____

Electrical:

- Multiplex Wiring
- Wiring Color Coded and Labeled Every 6"
- Audible Low-Voltage Alarm
- Power Distribution Panel (Access via Interior Compartment Only)
- Battery Switch Activated via Ignition Switch
- Power Inverter Charger
- Keyless Remote Entry Lock (programmed for both chassis and module door locks)
- Exterior Lock Out Button
- Electrical Back-up Alarm with Auto Re-set
- Open Door Warning Light and Audible Alarm for Module and Chassis Doors
- Hand Held 300,000 CP Spotlight
- 30 Minute Timer Switch for Check-Out Lights
- Kussmaul Auto Eject 20 amp Shoreline Receptacle
- Three Interior 110V Duplex Receptacles
- Three Interior 12V Cigar Style Receptacles
- Two Interior USB Receptacles
- Two Pre-Wire Antenna Cable (1 - UHF & 1 - VHF)
- Pre-Wire for One Two Head Dual Band Radio (One Head in Cab, One Head in Module)
- Two Radio Speakers in Patient Compartment and Two Radio Speakers in Cab
- Franklin Digital Clock Over Rear Doors w/ Seconds
- Color Reverse Camera
- Patient Compartment Camera
- Interior Directional Alert Lights over Rear Doors
- Hands Free Siren/Horn Switch
- Emergency Master Switch
- Electric O2 with remote O2 gauge
- One Intercom System Between Cab and Patient Compartment
- Two Attendant Switch Consoles in Module
- Rope Lights in Interior Compartments

Does your bid comply? Yes _____ No _____

Exterior Compartments:

- Driver Side Front Compartment Oxygen M Tank Storage
- Curb Side Rear Compartment Backboard Storage with Slide-out Shelf for Stair Chair
- Compartment LED Lighting
- Adjustable Shelving (excluding oxygen compartment)

Does your bid comply? Yes _____ No _____

Interior:

- Stainless Steel Aisle Panel on Left Side, Full Length of Module
- Non-skid Vinyl Flooring Rolled a Minimum of 3” Up Both Sides of the Aisle
- Pass Through to Cab Must Have the Ability to be Closed and Opened
- Swivel Seat with Integral Child Safety Seat and Adult 4pt Harness
- CPR Seat (Left Side) with 4pt Harness Centered on Pt Stretcher
- One Counter Top to Right of CPR Seat, approx. 20” wide (to fit Cardiac Monitor)
 - 2 equipment drawers under countertop opening towards patient
- One Long Counter Top to Left of CPR Seat (“Action Desk”)
 - 1 equipment drawer within reach of CPR seat
 - 1 sharps/trash drawer within reach of CPR seat
- One Counter Top Under Pass Through Window to Cab
 - 1 equipment drawer
- Squad Bench (Right Side) to have two seat backs with 4pt harnesses
 - Coffin bench seat with storage below
 - 1 sharps/trash drawer
- Storage for 2 D Cylinder Oxygen Tanks inside Squad Bench
- Seamless Seat Cushions
- Two Full Length Overhead Grab Rails
- Thermostatically Controlled Patient Compartment Heat & Cool System
- Exhaust Vent
- Air Distribution with Floor Level Air Return for Optimum Circulation
- Return Air Filtration
- Two Recessed, Swing-up Dual IV Hangers
- Three Oxygen Outlets (left, right, overhead)
- Stryker Power Load System (to be purchased by requestor and drop shipped for install)
- Knox MedVault Large Capacity (purchased by requestor and drop shipped for install)
- 2 Glove Box holders for 3 sizes, 1 over side door and 1 accessible from rear doors

Does your bid comply? Yes _____ No _____

Paint and Markings

- Box, Cab and door jams to be painted white
- 5 year 100,000 mile corrosion warranty
- 5 year 100,000 mile paint warranty
- Lettering and reflective beltline to match existing markings (Photos available on request)
- Two color reflective chevron on the exterior rear doors

Does your bid comply? Yes _____ No _____

Warranty

The bidder's proposal packet shall include copies of all warranties listed in these following detailed specifications. The minimum acceptable required warranties are:

- Modular Structural Warranty
- Electrical Warranty
- Paint Warranty
- Conversion Warranty

The manufacturer shall provide a "Lifetime" NON PRO-RATED Aluminum Modular Structural warranty. "Lifetime" shall not be restricted to any number of years but shall mean for the time period that the original purchaser shall own and operate the vehicle. Door Hardware and Latches (ambulance body only) are warranted for a period of Three (3) years or 36,000 miles, whichever comes first from date of original purchase for defects under normal use; this does not include adjustments.

Does your bid comply? Yes _____ No _____

The manufacturer shall provide an "Electrical" NON PRO-RATED warranty. The "Electrical" Warranty shall be 7 years or 100,000 miles whichever occurs first. Terms and condition of the Limited Electrical warranty shall be per the manufacturer's published warranty documentation.

Does your bid comply? Yes _____ No _____

The manufacturer shall provide a "Five Year" NON PRO-RATED "Paint" Warranty for Five (5) years or 100,000 miles, whichever comes first to the original purchaser on the original chassis. Warranty covers paint finish, corrosion and blistering of the ambulance body. Pinstripe is covered for a period of six (6) months. Warranty covers cost of parts and labor, providing the problem is agreed upon by both parties (purchaser and seller) to be a manufacturing defect.

Does your bid comply? Yes _____ No _____

The manufacturer shall provide a 3 years or 36,000 miles "Conversion" warranty, whichever comes first, from the date of the original purchase. The manufacturer will repair or replace, at no cost to purchaser, only those components manufactured by the manufacturer. For use in a production vehicle and excludes components from other manufacturers used in such conversions; i.e. sirens, inverters, light bars, oxygen equipment, auto eject, siren drivers and chassis, etc. Individual warranties are covered by those manufacturers included in the Owner's Manual as supplied with the vehicle and shall apply as set forth by said manufacturer. All cabinet attachments, joints and integrity. Excludes: chips, scuffs and surface cracks.

Does your bid comply? Yes _____ No _____

EXCEPTIONS OR EQUIVALENTS EXPLANATION

You must list any and all exceptions or claimed equivalents



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The _____ (manufacturer), having discussed the REQUEST FOR PROPOSAL, including the SPECIFICATIONS, proposes to furnish one (1) Type I Ambulance for the full and firm price indicated below, within the delivery time designated below, in full compliance with the SPECIFICATION taking:

- () Only the exceptions noted in detail on the attached page(s).
- () No exceptions.

ITEM: Type I Ambulance

QUANTITY: One (1)

MANUFACTURER'S DESCRIPTION: Please attach detailed information describing vehicle.

TOTAL PURCHASE PRICE: _____

Delivery shall be _____ days after notification of award of contract.

This proposal must be signed by an authorized representative of the bidding company to become valid. By affixing his/her signature, it is acknowledged that he has reviewed the bid specifications and conditions and thoroughly understands them. Additionally, it is also understood that the TOWN OF MILTON RESERVES THE RIGHT TO REJECT ANY AND ALL PROPOSALS, TO WAIVE ANY INFORMALITIES, AND TO ACCEPT THE PROPOSAL WHICH IS DEEMED TO BE IN THE BEST INTEREST OF THE TOWN, REGARDLESS OF PRICE QUOTED.

Signed: _____ Printed: _____

Title: _____ Date: _____

Company: _____